



# SEEK

THE LEADER  
IN HIGH  
TECHNOLOGY  
STAFFING



# The *Vision* To Satisfy Your Complete Technological Needs.

*T*he key to success in business today is to remain flexible. In this globally competitive marketplace, you are not afforded the luxury of time to deliver solutions. You need the right resources at the right time. Today, more than ever, establishing partnerships that allow you quick access to these resources is essential. SEEK Consulting Group, Inc. has the vision, resources, and technology to consistently deliver today's most highly sought technical professionals.

Established more than a decade ago, SEEK has become a leading national provider of technical staffing solutions. SEEK is continually recognized by *Inc.* magazine as one of the nation's 500 fastest growing companies. Our rapid success is due to our strong commitment to customer focus and our proven ability to deliver the right resources at the right time.

SEEK provides the industry's leading consultants to help deliver your critical projects on time and on budget.



# Inventive Technology Tools To *Streamline* Every Search.

**S**EEK has developed its own technology network to accelerate every candidate search. This network includes a sophisticated custom-built database, Computer Telephony Integration (CTI) system, multimedia library, and World Wide Web search tools.

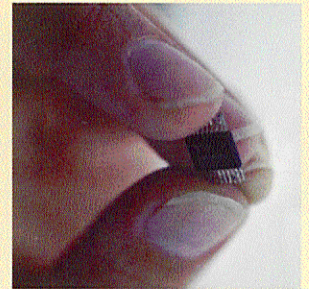
## A Simple SCREAM™ Does It All

Your hiring needs require a proactive approach to secure the best possible resources. SCREAM (SEEK Consulting's Resume Exchange and Management system) enables us to quickly execute our recruiting process. SCREAM streamlines each search by maintaining detailed information about your company and our consultants.

This interactive database system allows SEEK account teams instant access to more than 200,000 consultant profiles. Each consultant profile consists of a resume and specific data including work experience, skills, availability, and salary requirements.

Our client profile contains extensive information including your current projects, initiatives, and work environment. The more accurate and detailed the project information, the more effectively we can market your company and its opportunities to attract top notch candidates.

*The winning combination of SEEK's highly trained staff and sophisticated technology provides the technical consultants you need.*



## A PERMANENT SOLUTION FOR EPSILON

A SUBSIDIARY OF  
AMERICAN EXPRESS

A corporate alliance resulted in SEEK placing more than 350 new technologists at Epsilon within a few years. Epsilon, a leading nationwide data management company, acquired some of the industry's most talented software engineers, developers, and project managers. As a result of this partnership, Epsilon enjoyed a 2 to 1 interview-to-hire ratio and presented SEEK with its prestigious Quality Commitment Award for "superior quality and on-time delivery of services".

According to Gene Henderson, Epsilon's Chief Operating Officer, "SEEK Consulting has been an excellent business partner to Epsilon for several years. SEEK representatives are strategists who can bring relevant experience to the table. They are also fair-minded and consistent in their follow-up."





SEEK's powerful array of technological tools give us a head start on every search and the power to keep your hiring process moving rapidly in the right direction.

"I have found that the modus operandi at SEEK is not simply to conduct a search and fill a position. Rather, SEEK professionals really stretch to understand the business opportunity and work with the management team to bring about the right solution."

– Gene Henderson, Chief Operating Officer, Epsilon



# *Dedicated* Account Teams To Sustain A Sharp Customer Focus.

*S*EEK's most valuable assets are its human resources. Carefully trained in the technologies you need most, SEEK's Account Executives and Resource Planners form a dedicated team focused squarely on customer needs.

## Comprehensive Recruiting By Technology

Matching consultants to technical staffing needs requires extensive knowledge and skill that SEEK provides by rigorously training Resource Planners in specific technologies. From networking and relational databases to object-oriented programming and GUIs, each Resource Planner is trained and tested in the technologies, tools, and systems of a specific skill set. This expertise combined with thorough knowledge of the technical marketplace allows the SEEK Resource Planner to evaluate and qualify each consultant.

## Strategic Individualized Client Services

SEEK often forms strategic partnerships with its most valued customers including Fortune 500 companies. SEEK customizes its services, incorporating your complete business and hiring objectives. An Account Executive manages the team dedicated to your organization and develops a personalized action plan based on your staffing needs and the consultant marketplace.



## PROJECT PERFECT FOR TESSERA

"When we first started Tessera, the management team recognized one of the keys to our success would be the ability to quickly attract top flight professionals across the entire technology spectrum," says Christopher Geiger, Vice-President of Marketing, Tessera Enterprise Systems. "SEEK has provided us with a broad range of services from senior level executive recruiting to contract programming. The people SEEK represent are consistently the most qualified we see and, most importantly, quickly add value to our company."



Your specialized SEEK account team works diligently and cooperatively to satisfy the projects' technical specifications and your timetable.





SEEK account teams thoroughly research the vast technical marketplace, only bringing to light the most qualified consultant to fulfill your needs.

"SEEK understands our professional needs and provides us with well-qualified candidates within a short time frame."

– Neal S. Prescott, Director, Price Waterhouse LLC



# Consultants You Can Count On From A Proven, *Reliable* Partner.

*S*EEK's consultants constitute a work force serving hundreds of U.S. businesses. Their outstanding reputation is one of the reasons SEEK is continually recognized by *Inc.* magazine as one of the nation's 500 fastest growing companies.

## Hand-picked for Every Project and Position

SEEK's proprietary staffing methodology ensures quality. We consistently research each detail to evaluate whether a consultant's skills and background meet your requirements and budget. We qualify many intangibles you won't find on a resume including long-term career objectives and the management style and business environments most likely to fuel a consultant's success. Our methodology saves you time by providing the most appropriate candidates who satisfy every level of our qualification process.

## Strong Consultant Relationships

SEEK maintains close ongoing contact with its consultants. Consultants regularly use our computer based training center to increase their skills between assignments. We offer consultants access to a comprehensive benefits package including 401K plans, direct deposit, and medical insurance. We assure our consultants a seamless transition to your workplace and continually strive to optimize their performance by keeping abreast of their professional and personal goals.



## SUPERIOR STAFFING FOR NCR TECHNOLOGY CONSULTING

"The ability to provide qualified technical resources both promptly and affordably is a common claim throughout the IT industry. SEEK Consulting consistently delivers on these claims. Their commitment to deploy superior technical talent possessing strong business acumen in a highly competitive environment has directly contributed to the success of our projects. These are the attributes of a strategic business partner that we value and SEEK exemplifies!"

— Robert MacDougall, Director,  
Business Development, NCR

The exceptional performance of our technology consultants has made SEEK a leader in high technology professional services.







*When it comes to locating the industry's most highly skilled professionals for your critical projects, SEEK will find the way.*

"SEEK has consistently provided me with challenging and exciting assignments. The opportunity to work with other SEEK consultants as colleagues has allowed me to sharpen my skills in an intensely creative development environment with some of the best quality talent in the industry. SEEK Resource Planners continually provide support and are very responsive before, during, and after the assignment."

*- Jeff Gainer, SEEK Consultant*



# For Those Hard-To-Find Consultants, The Simple Answer Is *Seek*.

*T*oday's answer to securing the most talented technical professionals is a simple phone call to SEEK. Armed with a detailed understanding of your business and project needs, SEEK can strategically improve your hiring plans to help achieve your short and long-term business objectives. Most importantly, SEEK provides you with the industry's leading technical professionals – consultants you can count on to get the job done. That's our vision and the commitment we keep from day one.

*SEEK completes every search by applying the technical skills and marketplace knowledge to select consultants with the right skills and values to meet your needs.*